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CHAPTER- INTERNAL TRADE CLASS XI					
	MCQS				
Q.NO.	QUESTIONS				
Q1.	On the basis of features of GST with their specification:				
	1. No. of tax slabs under GST	a. 17			
	2. No. of indirect tax replaced by GST	b. 4			
	3. No. of cesses eliminated by GST	c.3			
	4. no. of types of GST	d.23			
	(A) 1-b; 2-a; 3-d; 4-c				
	(B) 1-b; 2-d; 3-a; 4-c				
	(C) 1-b; 2-a; 3-c; 4-d				
	(D) 1-a; 2-b; 3-d; 4-c				
Ans	(A) 1-b; 2-a; 3-d; 4-c				
	Explanation: there are 4 slabs under GST,17 indirect tax were replaced by GST, and total 23 cesses were eliminated by GST and there are 3 types of GST.				
Q2.	Skylark store is a large scale retail outlet which was started by the SKY group of companies, way back in the year 2005. It is located in the heart of Bengaluru City. It given its elite customers a complete shopping experience with e-carts, Amphi theatre and centralise air conditioning. It offers a wide variety of branded products, classified into well managed division, under one roof as stated below: Mens section Women's Section Zodiac Raymond Identify which type of retail is skylark Stores? (a) Departmental store (b) Chain stores (c) Mail order house (d) None of the above				
Ans	Departmental store Explanation: A department store has several departments housed under the same roof to facilitate buying, customer service, and merchandising. A department store is a large store, divided into departments which sell such products as furnishings, electronics, clothing, footwear, toys, cosmetics, and sometimes also groceries.				
Q3.	Statement I: wholesaler purchase in bulk quantity and sell in small lot to retailer Statement II: The wholesaler performs various marketing functions and provides supports to the consumer. Alternative				
	(a) Statement I is correct and statement II is wrong				
	(b) Statement II is correct and statement	l is wrong			

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	(c) Both the statements are correct
	(d) Both the statements are incorrect
Ans	(a)Statement I is correct and statement II is wrong
	Explanation: Wholesaler purchase in bulk quantity and sell them in small quantity to retailer and
	wholesaler performs various marketing functions and provides supports to the producer not to
	consumer.
Q4.	Assertion (A): Retailers serve as an important source of collecting market information about the tastes,
	preferences and attitudes.
	Reason (R): Retailers are not in direct and constant touch with the buyers.
	 (a) Both Assertion (A) and Reason (R) are true and Reason (R) is the correct explanation of Assertion (A)
	(b) Both Assertion(A) and Reason(R) are true, but reason is not the correct explanation of Assertion(A)
	(c) Assertion(A) is true, but Reason(R) is false.
	(d) Assertion(A) is false, but Reason(R) is true.
Ans	Assertion(A) is true, but Reason(R) is false.
	Explanation:
	Retailers collect various information from the customers but retailers retain in direct and constant
	touch with the buyers.
Q5.	Which type of retailer provides door-to-door services to their customers?
	(a) Street traders
	(b) Peddlers and hawkers
	(c) General stores
	(d) Street stallholders
Answer.	b) Peddlers and hawkers
	Explanation:
	A peddler is a specific type of salesperson: someone who travels from town to town selling their
	wares. A peddler is someone who sells things, but it's a very specific type of selling. Peddlers — also
	known as hawkers and pitchmen — travel from town to town, especially with a carnival or circus.
Q6.	Apollo pharmacy has retail outlets running 24 hours a day and 7 day week. These retail outlets are
	spread across the country and have centralised purchasing and dcentralised sales mechanism for
	sale of medicines and healthcare related goods to its customers. Which type of business outlet is
	highlight in this paragraph?
	(a) Departmental Store
	(b) Chain store
	(c) Both (a) and (b)

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	(d) None of the above
Ans	Chain store
	Explaination: A chain store is a retail company with more than one branch. Branch stores are
	typically owned by the company, as opposed to franchises, where the company will give a license for
	a person to use their business name and model based upon a franchise agreement.
Q7.	7.Which of the following is not the type of goods sold by specialty shops:
	(a) Children 's garment
	(b) Ladies' shoes
	(c) Toys and gifts
	(d) Used books
Answer.	Used books
	Explanation: It is the part of second hand used goods but all other are the parts of specialty shops
Q8.	Assertion (A): No custom duty or import duty is levied on internal trade.
	Reason (R): Goods involved in internal trade are part of domestic production and are meant for
	domestic consumption
	(a) Both Assertion (A) and Reason (R) are true and Reason (R) is the correct explanation of
	Assertion (A)
	(b) Both Assertion(A) and Reason(R) are true, but reason is not the correct explanation of
	Assertion (A)
	(c) Assertion(A) is true, but Reason(R) is false.
	(d) Assertion(A) is false, but Reason(R) is true.
Ans	Both Assertion (A) and Reason (R) are true and Reason (R) is not the correct explanation of Assertion
	(A)
	Explanation: Internal trade is free from custom duty and import duty and Goods involved in internal
	trade are part of domestic production and are meant for domestic consumption but it is not the
	correct explanation of Assertion.
Q9.	Sandeep & Sons, Delhi orders pearl jewellery from Nasir Bros, Hyderabad. They enter into a contract
	and make certain that the payment will be made only on receiving the goods at Delhi in their Shop.
	Identify the term of trade in the above example.
	(a) Cash on Delivery
	(b) Immediate Cash Payment
	(c) Shipping bill
	(d) Bill of exchange
Ans	Cash On Delivery.
	Explanation: a type of transaction where the recipient pays for a good at the time of delivery rather
	than using credit. The terms and accepted forms of payment vary according to the payment

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	provisions of the purchase agreement.
Q10.	Assertion (A) Warehousing facilitates the availability of goods as and when required.
	Reason (R) Warehousing removes the hindrance of place by providing facility of storage of goods. (a) Both the Assertion (A) and Reason (R) are true and Reason (R) is the correct explanation of Assertion (A)
	(b) Both the Assertion (A) and Reason (R) are true, but Reason (R) is not the correct explanation of Assertion (A)
	(c) Assertion (A) is true, but Reason (R) is false(d) Assertion (A) is false, but Reason (R) is true
Ans	(d)Assertion (A) is true, but Reason (R) is false Explanation: Warehousing facilitates the availability of goods as and when required is true but Warehousing removes the hindrance of place by providing facility of storage of goods is false because it removes the hindrance of time.